

### The Knowledge Economy Transformation in Ireland

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## ICT Ireland – who are we?

- Representative organisation
- Established in 2001
- Part of IBEC
- 350 members:
  - leading players in the Irish technology sector,
  - early stage hi-tech companies,
  - telecommunications companies
- Ireland retains and extends a global leadership role in information and communications technology





### Ireland







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## **Key Statistics**



- Population 4.2 million
- 68% 15 64 years
- Median age 34.6 years
- Pop growth rate 1.1%
- Net migration 4.8/1,000
- Land area 68,890 sq km
- Arable land 16.82 %
- Natural resources v little





- Population 28 million
- 59% 15 64 years
- Median age 21.5 years
- Pop growth rate 1.9%
- Net migration -6.9/1,000
- Land area 2,149,690 sq km
- Arable land 1.67
- Natural resources abundant



## Ireland – prior to the transformation

f F

REALESTING - FRANCISCO





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## Knowledge Economy in Ireland today



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"One of the most remarkable transformations of all times" 'Europe's Shining Light', The Economist





## Ireland – 1990 vs 2007



<u>1990</u>	2007 www.ictireland.ie
€36,312 m	€186,253 m
€15,741	€34,082
€18 bn	€87 bn
96.4%	24.1%
1,310 m	2,100 m
176,000	102,000
13%	4.3%
3.4%	4.7%
	€36,312 m €15,741 €18 bn 96.4% 1,310 m 176,000 13%





# Technology investments in Ireland 2007

- Nortel Networks 60 R&D jobs
- Amazon 450 jobs
- IBM 130 jobs
- Gala 32
- VMware 369 jobs
- Blizzard Entertainment 50 to 100 jobs





## Irish technology sector at a glance

- Employment:
  - Services
     Manufacturing
- Turnover :
- Exports :
- Value added:
- Corporation Tax:

83,400
53,400
∞∞∞.
30,000
€52 billion
1/3 of all exports
€14.6 billion
€600 million





# Key indicators of a successful knowledge economy

- Highly skilled, motivated & flexible workforce
- Low corporation tax rate & transparent tax system
- Government focus on innovation, research & development
- High productivity rates
- Pro-business & supportive Government
- Open economy









#### Early schooling (Primary School)

- Develop an interest in science and maths
- Post Primary School
  - Encourage high take-up of higher level mathematics and science
- Third Level
  - Computer science, engineering, sciences, sales/marketing
- Fourth Level
  - Double PhDs by 2013









## Skills contd.,





- Nurture an entrepreneurial spirit
- Develop expert thinking and complex communication skills
- Integrate the use of ICT in the classroom





## **Taxation Policy**



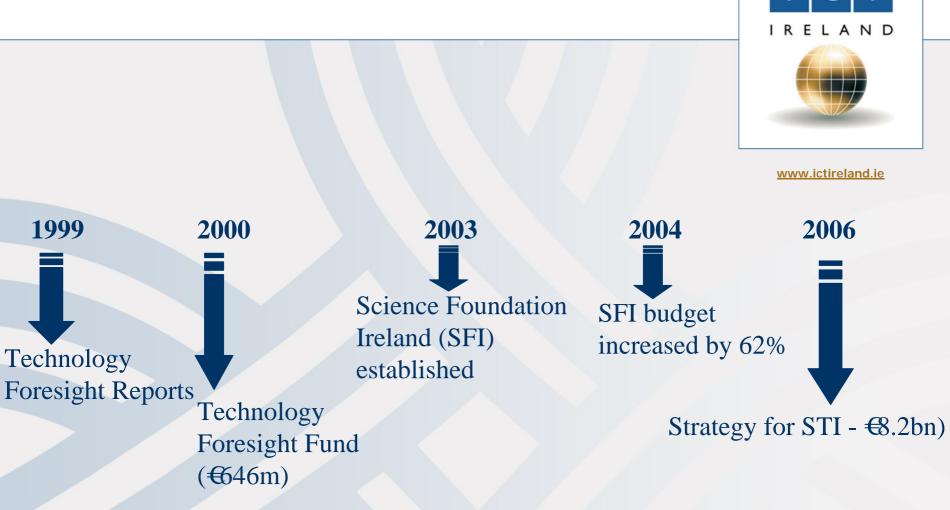






- Attract foreign direct investment
- Support indigenous sector
- Competitive corporate tax rate (12.5%)
- Employer social security contributions are among the lowest in Europe (10.75%)
- Tax credit for R&D spend (20%)

## **Innovation Policy**





## **High Productivity**

- Irish productivity is among the highest in the world
  - Ireland 43%
  - US 40%
  - EU (15) 38%
- ICT & pharmachem account for 30% of total value added
- One-third of total US investment in the EU goes to Ireland









## **Pro-business Government**

- Ability to build strong personal relations with politicians and officials in Government
- Good understanding of today's economic climate
- Regulatory framework that encourages enterprise competitiveness
- Consistent Government direction









## **Open Economy**





- Ireland is the world's largest exporter per capita
- Hi-tech products and services account for almost one-third of Ireland's exports





## Challenges for the Knowledge Economy in Ireland



- Availability of skills
- Global economic downturn
- Availability of finance for start-ups
- Cost competitiveness
- High energy costs
- Low cost of R&D spend (relatively)
- Need to e-enable Ireland





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## **Thank You !**

## **Questions ?**

